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HATTON-BROWN PUBLISHERS, INC.
P.O. BOX 2268
Montgomery, AL 36102
(334) 834-1170 (334) 834-4525 FAX
rhonda@hattonbrown.com
www.timberprocessing.com

PUBLICATION DESCRIPTION

North American and international professionals in the lumber industry receive *TIMBER PROCESSING* 10 times per year. They rely on *Timber Processing* to stay updated on the latest industry news, sawmill projects and machinery technologies. Timber Processing editors continuously visit and report on the most outstanding sawmills. The editorial staff, which has more than 100 years of combined experience in this industry, is well known and respected and is frequently called upon to speak at industry functions.

FIELD SERVED/DEFINITION OF RECIPIENT QUALIFICATION

TIMBER PROCESSING serves sawmill/chipmill operations, engineered wood products manufacturers, veneer/plywood/panel product manufacturers, pallets/poles/timbers/specialty products/wood treatment manufacturers, processing operations of pulp and paper mills, consultants in mill and processing operations, bioenergy manufacturers, machinery/equipment/supplies manufacturers, machinery dealers and distributors, and others allied to the field.

Qualified recipients are corporate management, operations management, supervisory personnel, technical and support, and other functions and company only copies as described herein.

AVERAGE CIRCULATION: JANUARY 1, 2015 - DECEMBER 31, 2015

QUALIFIED CIRCULATION	Non-Paid	Paid	Total
Individual Subscription	7,649	40	7,689
Association/Group/Directory Lists	5,477	-	5,477
Rotated	-	-	-
Bulk Distribution	11	-	11
Single Copy Sales	-	-	-
TOTAL QUALIFIED CIRCULATION	13,137	40	13,177

NON-QUALIFIED CIRCULATION	Non-Paid	Paid	Total
Advertiser/Agency	304	-	304
Sales/File/Office/Return/Other	489	-	489
Trade Show/Convention/Special Event	152	-	152
TOTAL NON-QUALIFIED CIRCULATION	945	-	945

TOTAL PRINTED	14,122
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Please see the following pages for Recipient Classification, Subscription Source, Recency of Renewal, Geographical Distribution, Business/Industry and Job Title Classification, Qualified Circulation by Issue, Explanation, Audit of Internal Records, and Affidavit.

RECIPIENT CLASSIFICATION

RECIPIENT	Non-Paid	Paid	Total	Percent
Individual by Name and Title and/or Company	12,963	35	12,998	99.8%
Individual by Name Only	5	3	8	0.1%
Title Only	-	-	-	-
Company Name Only	7	3	10	0.1%
Bulk Distribution	10	-	10	0.1%
Total Qualified Circulation	12,985	41	13,026	100.0%
Non-Qualified Circulation	699	-	699	
TOTAL PRINTED			13,725	

SUBSCRIPTION SOURCE AND RECENCY OF RENEWAL

RECIPIENT	Non-Paid	Paid	Renewed, Requested, or Updated Within				Total	Percent
			1 Year	2 Years	3 Years	3+ Years		
Direct Request from the Recipient	7,696	29	4,626	2,605	490	N/A	7,725	59.3%
Request from Recipient's Company	5	12	11	6	-	N/A	17	0.1%
Association/Group/Directory Lists	5,274	-	5,274	-	-	N/A	5,274	40.5%
Bulk Distribution	10	-	N/A	N/A	N/A	N/A	10	0.1%
Total Qualified Circulation	12,985	41	9,911	2,611	490	-	13,026	100.0%
Non-Qualified Circulation	699	-					699	
TOTAL PRINTED							13,725	

U.S. GEOGRAPHICAL DISTRIBUTION

REGION	Non-Paid	Paid	Total	Percent	REGION	Non-Paid	Paid	Total	Percent
Maine	197	2	199	1.5%	Kentucky	227	-	227	1.7%
New Hampshire	113	-	113	0.9%	Tennessee	378	1	379	2.9%
Vermont	112	-	112	0.9%	Alabama	426	4	430	3.3%
Massachusetts	91	-	91	0.7%	Mississippi	315	-	315	2.4%
Rhode Island	13	-	13	0.1%	E. S. Central	1,346	5	1,351	10.4%
Connecticut	74	-	74	0.6%	Arkansas	391	1	392	3.0%
New England	600	2	602	4.6%	Louisiana	173	-	173	1.3%
New York	300	1	301	2.3%	Oklahoma	44	1	45	0.3%
New Jersey	50	1	51	0.4%	Texas	287	-	287	2.2%
Pennsylvania	716	2	718	5.5%	W. S. Central	895	2	897	6.9%
Mid Atlantic	1,066	4	1,070	8.2%	Montana	132	-	132	1.0%
Delaware	17	-	17	0.1%	Idaho	164	2	166	1.3%
Maryland	96	2	98	0.8%	Wyoming	25	-	25	0.2%
D.C.	1	-	1	-	Colorado	88	-	88	0.7%
Virginia	460	1	461	3.5%	New Mexico	23	-	23	0.2%
West Virginia	126	2	128	1.0%	Arizona	37	-	37	0.3%
North Carolina	629	-	629	4.8%	Utah	27	1	28	0.2%
South Carolina	246	1	247	1.9%	Nevada	6	-	6	-
Georgia	586	3	589	4.5%	Mountain	502	3	505	3.9%
Florida	256	5	261	2.0%	Alaska	25	-	25	0.2%
S. Atlantic	2,417	14	2,431	18.7%	Washington	527	-	527	4.0%
Ohio	334	1	335	2.6%	Oregon	732	-	732	5.6%
Indiana	274	-	274	2.1%	California	331	-	331	2.5%
Illinois	153	-	153	1.2%	Hawaii	7	-	7	0.1%
Michigan	429	-	429	3.3%	Pacific	1,622	-	1,622	12.5%
Wisconsin	411	1	412	3.2%	U.S. Territories	1	-	1	-
E. N. Central	1,601	2	1,603	12.3%	U.S. Total	10,699	34	10,733	82.4%
Minnesota	194	1	195	1.5%	Canada	676	5	681	5.2%
Iowa	90	1	91	0.7%	Foreign	1,610	2	1,612	12.4%
Missouri	260	-	260	2.0%	Foreign Total	2,286	7	2,293	17.6%
North Dakota	5	-	5	-					
South Dakota	35	-	35	0.3%					
Nebraska	26	-	26	0.2%	Total Qualified	12,985	41	13,026	100.0%
Kansas	39	-	39	0.3%	Total Non-Qualified	699	-	699	
W. N. Central	649	2	651	5.0%	TOTAL PRINTED			13,725	

INTERNATIONAL GEOGRAPHICAL DISTRIBUTION

COUNTRY/REGION	Non-Paid	Paid	Total	Percent*
Bhutan	1	-	1	-
China	6	-	6	-
India	22	-	22	0.2%
Indonesia	4	-	4	-
Japan	4	-	4	-
Malaysia	4	-	4	-
Philippines	14	-	14	0.1%
Republic of Korea	3	-	3	-
Singapore	2	-	2	-
Taiwan	3	-	3	-
Thailand	3	-	3	-
Vietnam	2	-	2	-
ASIA	68	-	68	0.5%
Iran	1	-	1	-
Pakistan	7	-	7	0.1%
Turkey	5	-	5	-
United Arab Emirates	1	-	1	-
MIDDLE EAST	14	-	14	0.1%
Austria	25	-	25	0.2%
Belgium	1	-	1	-
Bulgaria	1	-	1	-
Czech Republic	1	-	1	-
Denmark	9	-	9	0.1%
Estonia	10	-	10	0.1%
Finland	52	-	52	0.4%
France	207	-	207	1.6%
Germany	204	1	205	1.6%
Great Britain	5	-	5	-
Greece	2	-	2	-
Ireland	5	-	5	-
Italy	38	-	38	0.3%
Latvia	7	-	7	0.1%
Lithuania	2	-	2	-
Luxembourg	2	-	2	-
Netherlands	6	-	6	-
Norway	29	-	29	0.2%
Poland	3	-	3	-
Portugal	3	-	3	-
Russia	671	-	671	5.2%
Scotland	1	-	1	-
Slovak Republic	1	-	1	-
Slovenia	-	1	1	-
Spain	32	-	32	0.2%
Sweden	96	-	96	0.7%
Switzerland	1	-	1	-
United Kingdom	8	-	8	0.1%
EUROPE	1,422	2	1424	10.9%
Ethiopia	1	-	1	-
Kenya	1	-	1	-
Nigeria	1	-	1	-
South Africa	6	-	6	-
Zimbabwe	1	-	1	-
AFRICA	10	-	10	0.1%
Canada	676	5	681	5.2%
Mexico	5	-	5	-
NORTH AMERICA	681	5	686	5.2%
Dominican Republic	2	-	2	-
CARRIBEAN	2	-	2	-
Guatemala	2	-	2	-
CENTRAL AMERICA	2	-	2	-

* Percentages rounded to the nearest tenth. Due to this rounding, percentages may not total 100.0%.

