

Foreign Circulation Analysis November 2013

| Country | Sawmills | Plywd & Veneer Mfgrs. | Panel & Board Mfgrs. | Consul- tants | Dealers Jobbers Wholesalers | Importer Exporter | Laminating Oper. (Stock) | Eng. Wood Prod. | Mach./ Supplies Mfgr. | Mach./ Supplies Dealer/ Dist. | Other | Total |
|------------------------|----------|-----------------------------|----------------------------|------------------|-----------------------------------|----------------------|--------------------------------|-----------------------|-----------------------------|--|-----------|--------------|
| ALGERIA | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| BOTSWANA | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| EGYPT | 0 | 1 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 |
| ETHIOPIA | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 |
| GHANA | 0 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 4 |
| KENYA | 1 | 4 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 6 |
| MAURITIUS | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| MOROCCO | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| SOUTH AFRICA | 1 | 12 | 10 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 1 | 25 |
| SWAZILAND | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| TUNISIA | 0 | 0 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 |
| ZIMBABWE | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| AFRICA | 2 | 22 | 20 | 1 | 0 | 1 | 0 | 1 | 0 | 0 | 2 | 49 |
| BANGLADESH | 0 | 1 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 |
| BHUTAN | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| CHINA | 0 | 471 | 33 | 0 | 0 | 1 | 2 | 0 | 2 | 0 | 0 | 509 |
| HONG KONG | 0 | 2 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 4 |
| INDIA | 0 | 594 | 31 | 0 | 5 | 7 | 2 | 2 | 7 | 0 | 8 | 656 |
| INDONESIA | 0 | 35 | 17 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 57 |
| JAPAN | 0 | 497 | 14 | 0 | 0 | 3 | 0 | 0 | 3 | 0 | 1 | 518 |
| KAZAKSTAN | 0 | 18 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 18 |
| MALAYSIA | 2 | 74 | 25 | 2 | 0 | 3 | 0 | 2 | 1 | 2 | 4 | 115 |
| NEPAL | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| PAKISTAN | 0 | 4 | 15 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 20 |
| PHILIPPINES | 0 | 11 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 15 |
| SINGAPORE | 0 | 4 | 3 | 0 | 1 | 0 | 1 | 1 | 1 | 1 | 0 | 12 |
| SOUTH KOREA | 0 | 106 | 12 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 118 |
| SRI LANKA | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 |
| TAIWAN | 1 | 31 | 2 | 0 | 0 | 2 | 0 | 0 | 2 | 1 | 0 | 39 |
| THAILAND | 3 | 11 | 26 | 1 | 0 | 0 | 1 | 0 | 1 | 1 | 0 | 44 |
| VIETNAM | 0 | 43 | 10 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 53 |
| ASIA | 6 | 1,904 | 195 | 4 | 7 | 16 | 7 | 5 | 17 | 5 | 19 | 2,185 |
| AUSTRALIA | 0 | 45 | 16 | 3 | 3 | 4 | 0 | 2 | 3 | 1 | 7 | 84 |
| COOK ISLANDS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 1 |
| FIJI | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 2 |
| NEW ZEALAND | 2 | 9 | 10 | 3 | 0 | 0 | 0 | 4 | 2 | 1 | 3 | 34 |
| PAPUA N GUINEA | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| ASIA PACIFIC | 2 | 56 | 26 | 6 | 3 | 4 | 0 | 7 | 5 | 2 | 11 | 122 |
| BELIZE | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| COSTA RICA | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| GUATEMALA | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| NICARAGUA | 0 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 |
| CENTRAL AMERICA | 0 | 4 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 6 |
| AUSTRIA | 0 | 11 | 9 | 1 | 0 | 0 | 0 | 0 | 3 | 0 | 0 | 24 |
| BELARUS | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| BELGIUM | 0 | 5 | 14 | 1 | 1 | 1 | 1 | 0 | 1 | 0 | 2 | 26 |
| BOSNIA | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 |
| BULGARIA | 0 | 1 | 2 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 |
| CROATIA | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| CYPRUS | 0 | 1 | 1 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 3 |
| CZECH REPUBLIC | 0 | 3 | 4 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 8 |
| DENMARK | 0 | 2 | 3 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 1 | 7 |
| ESTONIA | 0 | 3 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 5 |
| FINLAND | 1 | 10 | 1 | 0 | 0 | 0 | 0 | 0 | 9 | 1 | 2 | 24 |
| FRANCE | 0 | 25 | 30 | 2 | 0 | 0 | 0 | 1 | 1 | 1 | 0 | 60 |
| GERMANY | 0 | 96 | 41 | 2 | 2 | 2 | 1 | 0 | 24 | 2 | 9 | 179 |

Foreign Circulation Analysis November 2013

| Country | Sawmills | Plywd & Veneer Mfgrs. | Panel & Board Mfgrs. | Consultants | Dealers Jobbers Wholesalers | Importer Exporter | Laminating Oper. (Stock) | Eng. Wood Prod. | Mach./Supplies Mfgr. | Mach./Supplies Dealer/Dist. | Other | Total |
|----------------------|------------|-----------------------|----------------------|-------------|-----------------------------|-------------------|--------------------------|-----------------|----------------------|-----------------------------|------------|--------------|
| GREAT BRITAIN | 0 | 54 | 14 | 0 | 0 | 1 | 0 | 1 | 1 | 2 | 0 | 73 |
| GREECE | 0 | 2 | 9 | 0 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 13 |
| HUNGARY | 0 | 6 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 8 |
| IRELAND | 1 | 4 | 3 | 1 | 0 | 0 | 1 | 0 | 0 | 1 | 0 | 11 |
| ITALY | 1 | 464 | 32 | 0 | 0 | 1 | 1 | 2 | 8 | 1 | 5 | 515 |
| LATVIA | 0 | 7 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 9 |
| LIECHTENSTEIN | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| LITHUANIA | 0 | 0 | 2 | 0 | 0 | 1 | 0 | 0 | 1 | 0 | 1 | 5 |
| LUXEMBOURG | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 2 |
| NETHERLANDS | 0 | 33 | 3 | 0 | 0 | 1 | 0 | 1 | 5 | 0 | 5 | 48 |
| NORWAY | 0 | 1 | 5 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 6 |
| POLAND | 0 | 24 | 10 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 35 |
| PORTUGAL | 0 | 4 | 10 | 0 | 0 | 1 | 0 | 1 | 0 | 0 | 0 | 16 |
| ROMANIA | 0 | 5 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 8 |
| RUSSIAN | 0 | 19 | 41 | 0 | 0 | 0 | 0 | 1 | 0 | 1 | 2 | 64 |
| SCOTLAND | 0 | 2 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 |
| SLOVAKIA | 0 | 4 | 6 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 11 |
| SLOVENIA | 0 | 22 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 24 |
| SPAIN | 0 | 47 | 41 | 0 | 1 | 0 | 0 | 2 | 0 | 0 | 1 | 92 |
| SWEDEN | 0 | 4 | 8 | 3 | 0 | 1 | 0 | 0 | 8 | 1 | 2 | 27 |
| SWITZERLAND | 0 | 27 | 2 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 30 |
| UKRAINE | 0 | 1 | 5 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 6 |
| UNITED KINGDOM | 0 | 3 | 4 | 0 | 0 | 0 | 0 | 0 | 3 | 0 | 2 | 12 |
| EUROPE | 3 | 894 | 313 | 12 | 5 | 10 | 6 | 9 | 67 | 11 | 33 | 1,363 |
| IRAN | 0 | 1 | 19 | 0 | 0 | 0 | 0 | 1 | 0 | 1 | 1 | 23 |
| ISRAEL | 0 | 4 | 4 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 1 | 10 |
| LEBANON | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| SAUDI ARABIA | 0 | 1 | 1 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 3 |
| SYRIA | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| TURKEY | 0 | 36 | 35 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 2 | 74 |
| UNTD ARAB EMIR | 0 | 0 | 1 | 0 | 0 | 2 | 0 | 0 | 0 | 1 | 1 | 5 |
| MIDDLE EAST | 0 | 43 | 61 | 0 | 0 | 3 | 2 | 1 | 0 | 2 | 5 | 117 |
| CANADA | 5 | 120 | 118 | 39 | 6 | 8 | 1 | 18 | 74 | 11 | 70 | 470 |
| MEXICO | 0 | 18 | 6 | 0 | 0 | 1 | 1 | 0 | 0 | 1 | 1 | 28 |
| U.S.A. | 170 | 1,447 | 766 | 239 | 193 | 72 | 43 | 146 | 488 | 157 | 541 | 4,262 |
| NORTH AMERICA | 175 | 1,585 | 890 | 278 | 199 | 81 | 45 | 164 | 562 | 169 | 612 | 4,760 |
| ARGENTINA | 0 | 27 | 15 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 44 |
| BOLIVIA | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 |
| BRAZIL | 0 | 212 | 28 | 2 | 0 | 1 | 0 | 2 | 3 | 3 | 3 | 254 |
| CHILE | 1 | 8 | 10 | 0 | 0 | 1 | 1 | 2 | 0 | 2 | 5 | 30 |
| COLOMBIA | 0 | 144 | 5 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 150 |
| ECUADOR | 0 | 1 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 |
| PERU | 0 | 98 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 100 |
| SURINAME | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 2 |
| URUGUAY | 1 | 3 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 7 |
| VENEZUELA | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 |
| SOUTH AMERICA | 2 | 496 | 65 | 5 | 0 | 2 | 1 | 4 | 3 | 5 | 12 | 595 |
| Totals | 190 | 5,004 | 1,572 | 306 | 214 | 117 | 61 | 191 | 654 | 194 | 694 | 9,197 |
| | 2.1% | 54.4% | 17.1% | 3.3% | 2.3% | 1.3% | 0.7% | 2.1% | 7.1% | 2.1% | 7.5% | 100% |