

# PUBLISHER'S STATEMENT



November 2012 Issue

*6 issues per year*

*Hatton-Brown Publishers, Inc.*

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## **A. Industries and Individuals Served**

*Wood Bioenergy* focuses on the three main segments of the wood-based energy industry: fuel pellets, power generation and cellulosic ethanol, while following closely the feedstock procurement strategies, in-woods harvesting and plant production technologies for each.

## **Definition of Eligible Recipients**

Owners, managers and supervisors of operations pertaining to the wood-based energy industry.

### **Average Non-eligible Circulation (6 months)**

	Copies
Show copies	267
Advertiser/Paid/Comp copies	41
Sample/Office copies	499
<b>Total</b>	<b>807</b>

### **Average Eligible Circulation (6 months)**

Total Eligible		
	Copies	Percent
Single	15,878	100.0
Group	—	—
Bulk	—	—
<b>TOTALS</b>	<b>15,878</b>	<b>100.0</b>

## B. Breakdown of Eligible Subscribers By Business Code for November 2012

Business And Industry	Total Qualified Copies	Percent Of Total Quality
Power Or Energy Producer	256	1.6
Pellet Producer	169	1.1
Logging Firm or Contractor	6,582	41.4
Sawmill	6,112	38.5
Chipmill	60	.4
Forestry or Land Management	657	4.1
Consultants in Mill & Processing Operations	235	1.5
Feed Stock Supplier	79	.5
Composite Board Manufacturer	68	.4
Wood Panels Manufacturer	154	1.0
Paper Mill	44	.3
Government Agency or Office/Trade Association	84	.5
Trade Association	67	.4
Importer/Exporter	65	.4
Machinery, Equipment, Supplies Manufacturer	437	2.8
Machinery, Equipment, Supplies Distributor/Dealer	194	1.2
Other	615	3.9
<b>TOTAL</b>	<b>15,878</b>	<b>100%</b>

## C. Breakdown of Eligible Subscribers By Title/Job Classification for November 2012

Job Classification	Corporate Mgmt.	Operations Mgmt.	Supervisory Personnel	Technical/Support	Other
Power Or Energy Producer	126	74	7	29	20
Pellet Producer	79	51	5	9	25
Logging Firm or Contractor	6,221	137	58	87	79
Sawmill	4,651	651	21	35	754
Chipmill	28	25	1	4	2
Forestry or Land Management	424	97	15	95	26
Consultants in Mill & Processing Operations	145	26	1	47	16
Feed Stock Supplier	49	18	2	5	5
Composite Board Manufacturer	18	41	0	6	3
Wood Panels Manufacturer	59	76	2	10	7
Paper Mill	3	24	3	11	3
Government Agency or Office/Trade Association	8	23	6	31	16
Trade Association	30	15	3	2	17
Importer/Exporter	46	13	0	1	5
Machinery, Equipment, Supplies Manufacturer	209	140	6	43	39
Machinery, Equipment, Supplies Distributor/Dealer	106	43	1	21	23
Other	346	152	9	65	43
<b>TOTAL</b>	<b>12,548</b>	<b>1,606</b>	<b>140</b>	<b>501</b>	<b>1,083</b>

**D. Geographical Breakdown of Circulation for November 2012 Issue**

State & Zip Code	Total Eligible	530-549 WI	686	320-339 FL	413	870-884 NM	28
		<b>East North Central</b>	<b>2,241</b>	<b>South Atlantic</b>	<b>3,664</b>	850-865 AZ	41
			<b>14.1%</b>		<b>23.1%</b>	840-847 UT	42
039-049 ME	418					889, 890-898 NV	13
030-038 NH	218	550-567 MN	436	400-427 KY	367	<b>Mountain</b>	<b>825</b>
050-059 VT	180	500-528 IA	123	370-385 TN	526		<b>5.2%</b>
010-027 MA	151	630-658 MO	277	350-369 AL	704		
028-029 RI	14	580-588 ND	14	386-397 MS	533	995-999 AK	66
060-069 CT	90	570-577 SD	49	<b>East South Central</b>	<b>2,130</b>	980-994 WA	639
<b>New England</b>	<b>1,071</b>	680-693 NE	28		<b>13.4 %</b>	970-979 OR	904
	<b>6.8%</b>	660-679 KS	48			900-961 CA	355
		<b>West North Central</b>	<b>975</b>	716-729 AR	433	967-968 HI	9
100-149 NY	520		<b>6.1%</b>	700-714 LA	324	<b>Pacific</b>	<b>1,973</b>
070-089 NJ	75			730-749 OK	81		<b>12.4%</b>
150-196 PA	806	197-199 DE	13	750-799,885 TX	392		
<b>Mid Atlantic</b>	<b>1,401</b>	206-219 MD	164	<b>West South Central</b>	<b>1,230</b>	U.S. Terr.	1
	<b>8.8%</b>	200-205 DC	8		<b>7.8%</b>	Canada	60
		220-246 VA	683			Mexico	2
430-458 OH	410	247-268 WV	220	590-599 MT	262	Foreign	305
460-479 IN	307	270-289- NC	887	832-838 ID	279	APO/FPO	0
600-629 IL	174	290-299 SC	414	820-831 WY	43	<b>TOTALS</b>	<b>15,878</b>
480499 MI	664	300-319 GA	862	800-816 CO	117		<b>100.0 %</b>

Subscription Prices: \$50.00 per year, domestic/non-qualified. Canada: \$60.00 per year. Foreign: \$95.00 per year  
 Premiums: None

Publisher's Sworn Statement:

We hereby make an oath and say that all data set forth in this statement is true.

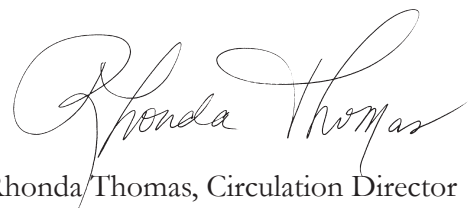
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David H. Ramsey, Publisher



Rhonda Thomas, Circulation Director