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**PUBLICATION DESCRIPTION**

North American and international professionals in the lumber industry receive *TIMBER PROCESSING* 10 times per year. They rely on *Timber Processing* to stay updated on the latest industry news, sawmill projects and machinery technologies. Timber Processing editors continuously visit and report on the most outstanding sawmills. The editorial staff, which has more than 100 years of combined experience in this industry, is well known and respected and is frequently called upon to speak at industry functions.

**FIELD SERVED/DEFINITION OF RECIPIENT QUALIFICATION**

*TIMBER PROCESSING* serves sawmill/chipmill operations, engineered wood products manufacturers, veneer/plywood/panel product manufacturers, pallets/poles/timbers/specialty products/wood treatment manufacturers, processing operations of pulp and paper mills, consultants in mill and processing operations, bioenergy manufacturers, machinery/equipment/supplies manufacturers, machinery dealers and distributors, and others allied to the field.

Qualified recipients are corporate management, operations management, supervisory personnel, technical and support, and other functions and company only copies as described herein.

**AVERAGE CIRCULATION: JANUARY 1, 2013 - DECEMBER 31, 2013**

<b>QUALIFIED CIRCULATION</b>	<b>Non-Paid</b>	<b>Paid</b>	<b>Total</b>
Individual Subscription	7,022	45	7,067
Association/Group/Directory Lists	6,342	-	6,342
Rotated	-	-	-
Bulk Distribution	8	-	8
Single Copy Sales	-	-	-
<b>TOTAL QUALIFIED CIRCULATION</b>	<b>13,372</b>	<b>45</b>	<b>13,417</b>

<b>NON-QUALIFIED CIRCULATION</b>	<b>Non-Paid</b>	<b>Paid</b>	<b>Total</b>
Advertiser/Agency	274	-	274
Sales/File/Office/Return/Other	427	-	427
Trade Show/Convention/Special Event	107	-	107
<b>TOTAL NON-QUALIFIED CIRCULATION</b>	<b>808</b>	<b>-</b>	<b>808</b>

<b>TOTAL PRINTED</b>	<b>14,225</b>
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Please see the following pages for Recipient Classification, Subscription Source, Recency of Renewal, Geographical Distribution, Business/Industry and Job Title Classification, Qualified Circulation by Issue, Explanation, Audit of Internal Records, and Affidavit.

## RECIPIENT CLASSIFICATION

RECIPIENT	Non-Paid	Paid	Total	Percent
Individual by Name and Title and/or Company	12,575	31	12,606	97.5%
Individual by Name Only	8	3	11	0.1%
Title Only	-	-	-	-
Company Name Only	295	5	300	2.3%
Bulk Distribution	10	-	10	0.1%
<b>Total Qualified Circulation</b>	<b>12,888</b>	<b>39</b>	<b>12,927</b>	<b>100.0%</b>
Non-Qualified Circulation	723	-	723	
<b>TOTAL PRINTED</b>			<b>13,650</b>	

## SUBSCRIPTION SOURCE AND RECENCY OF RENEWAL

RECIPIENT	Non-Paid	Paid	Renewed, Requested, or Updated Within				Total	Percent
			1 Year	2 Years	3 Years	3+ Years		
Direct Request from the Recipient	6,664	24	4,017	2,671	-	N/A	6,688	51.7%
Request from Recipient's Company	7	15	12	10	-	N/A	22	0.2%
Association/Group/Directory Lists	6,207	-	4,989	1,218	-	N/A	6,207	48.0%
Bulk Distribution	10	-	-	-	N/A	N/A	10	0.1%
<b>Total Qualified Circulation</b>	<b>12,888</b>	<b>39</b>	<b>9,018</b>	<b>3,899</b>	<b>-</b>	<b>-</b>	<b>12,927</b>	<b>100.0%</b>
Non-Qualified Circulation	723	-					723	
<b>TOTAL PRINTED</b>							<b>13,650</b>	

U.S. GEOGRAPHICAL DISTRIBUTION

REGION	Non-Paid	Paid	Total	Percent	REGION	Non-Paid	Paid	Total	Percent
Maine	201	1	202	1.6%	Kentucky	223	-	223	1.7%
New Hampshire	114	-	114	0.9%	Tennessee	395	2	397	3.1%
Vermont	108	-	108	0.8%	Alabama	460	2	462	3.6%
Massachusetts	101	-	101	0.8%	Mississippi	313	-	313	2.4%
Rhode Island	15	-	15	0.1%	<b>E. S. Central</b>	<b>1,391</b>	<b>4</b>	<b>1,395</b>	<b>10.8%</b>
Connecticut	77	-	77	0.6%	Arkansas	385	-	385	3.0%
<b>New England</b>	<b>616</b>	<b>1</b>	<b>617</b>	<b>4.8%</b>	Louisiana	174	-	174	1.3%
New York	328	1	329	2.5%	Oklahoma	48	1	49	0.4%
New Jersey	45	2	47	0.4%	Texas	277	1	278	2.2%
Pennsylvania	703	1	704	5.4%	<b>W. S. Central</b>	<b>884</b>	<b>2</b>	<b>886</b>	<b>6.9%</b>
<b>Mid Atlantic</b>	<b>1,076</b>	<b>4</b>	<b>1,080</b>	<b>8.4%</b>	Montana	145	-	145	1.1%
Delaware	11	1	12	0.1%	Idaho	164	-	164	1.3%
Maryland	107	1	108	0.8%	Wyoming	26	-	26	0.2%
D.C.	-	-	-	-	Colorado	100	-	100	0.8%
Virginia	498	1	499	3.9%	New Mexico	22	-	22	0.2%
West Virginia	148	2	150	1.2%	Arizona	30	-	30	0.2%
North Carolina	622	-	622	4.8%	Utah	30	1	31	0.2%
South Carolina	253	-	253	2.0%	Nevada	6	-	6	-
Georgia	633	4	637	4.9%	<b>Mountain</b>	<b>523</b>	<b>1</b>	<b>524</b>	<b>4.1%</b>
Florida	265	6	271	2.1%	Alaska	35	-	35	0.3%
<b>S. Atlantic</b>	<b>2,537</b>	<b>15</b>	<b>2,552</b>	<b>19.7%</b>	Washington	494	1	495	3.8%
Ohio	368	-	368	2.8%	Oregon	670	1	671	5.2%
Indiana	263	-	263	2.0%	California	295	-	295	2.3%
Illinois	158	-	158	1.2%	Hawaii	9	-	9	0.1%
Michigan	448	-	448	3.5%	<b>Pacific</b>	<b>1,503</b>	<b>2</b>	<b>1,505</b>	<b>11.6%</b>
Wisconsin	401	1	402	3.1%	U.S. Territories	1	-	1	-
<b>E. N. Central</b>	<b>1,638</b>	<b>1</b>	<b>1,639</b>	<b>12.7%</b>	<b>U.S. Total</b>	<b>10,860</b>	<b>32</b>	<b>10,892</b>	<b>84.3%</b>
Minnesota	214	1	215	1.7%	Canada	569	5	574	4.4%
Iowa	102	1	103	0.8%	Foreign	1,459	2	1,461	11.3%
Missouri	279	-	279	2.2%	<b>Foreign Total</b>	<b>2,028</b>	<b>7</b>	<b>2,035</b>	<b>15.7%</b>
North Dakota	8	-	8	0.1%					
South Dakota	34	-	34	0.3%					
Nebraska	22	-	22	0.2%	<b>Total Qualified</b>	<b>12,888</b>	<b>39</b>	<b>12,927</b>	<b>100.0%</b>
Kansas	32	-	32	0.2%	Total Non-Qualified	723	-	723	
<b>W. N. Central</b>	<b>691</b>	<b>2</b>	<b>693</b>	<b>5.4%</b>	<b>TOTAL PRINTED</b>			<b>13,650</b>	

## INTERNATIONAL GEOGRAPHICAL DISTRIBUTION

COUNTRY/REGION	Non-Paid	Paid	Total	Percent
India	14	-	14	0.1%
Indonesia	3	-	3	-
Japan	1	-	1	-
Malaysia	6	-	6	-
Philippines	1	-	1	-
South Korea	1	-	1	-
Taiwan	3	-	3	-
Thailand	2	-	2	-
Vietnam	1	-	1	-
<b>ASIA</b>	<b>32</b>	<b>-</b>	<b>32</b>	<b>0.2%</b>
Iran	1	-	1	-
Pakistan	1	-	1	-
<b>MIDDLE EAST</b>	<b>2</b>	<b>-</b>	<b>2</b>	<b>-</b>
Austria	16	-	16	0.1%
Belgium	1	-	1	-
Denmark	12	-	12	0.1%
Finland	67	-	67	0.5%
France	301	-	301	2.3%
Germany	297	-	297	2.3%
Greece	1	-	1	-
Ireland	5	-	5	-
Italy	73	-	73	0.6%
Luxembourg	1	-	1	-
Netherlands	4	-	4	-
Norway	41	-	41	0.3%
Poland	1	-	1	-
Portugal	3	-	3	-
Russia	314	-	314	2.4%
Slovenia	-	1	1	-
Spain	37	-	37	0.3%
Sweden	149	-	149	1.2%
United Kingdom	3	-	3	-
Ukraine	1	-	1	-
<b>EUROPE</b>	<b>1,327</b>	<b>1</b>	<b>1,328</b>	<b>10.3%</b>
Cameroon	1	-	1	-
Ghana	1	-	1	-
Kenya	2	-	2	-
Nigeria	1	-	1	-
Rwanda	1	-	1	-
South Africa	1	-	1	-
<b>AFRICA</b>	<b>7</b>	<b>-</b>	<b>7</b>	<b>0.1%</b>
Canada	569	5	574	4.4%
Mexico	2	-	2	-
<b>NORTH AMERICA</b>	<b>571</b>	<b>5</b>	<b>576</b>	<b>4.5%</b>
Guatemala	1	-	1	-
<b>CENTRAL AMERICA</b>	<b>1</b>	<b>-</b>	<b>1</b>	<b>-</b>
Argentina	1	-	1	-
Bolivia	1	-	1	-
Brazil	14	-	14	0.1%
Chile	34	-	34	0.3%
Columbia	3	-	3	-
<b>SOUTH AMERICA</b>	<b>53</b>	<b>-</b>	<b>53</b>	<b>0.4%</b>
Australia	7	-	7	0.1%
New Zealand	27	1	28	0.2%
Papua New Guinea	1	-	1	-
<b>OCEANA</b>	<b>35</b>	<b>1</b>	<b>36</b>	<b>0.3%</b>
<b>Total International</b>	<b>2,028</b>	<b>7</b>	<b>2,035</b>	<b>15.7%</b>
<b>U.S. &amp; POSSESSIONS</b>	<b>10,860</b>	<b>32</b>	<b>10,892</b>	<b>84.3%</b>
<b>Total Qualified</b>	<b>12,888</b>	<b>39</b>	<b>12,927</b>	<b>100.0%</b>
Total Non-Qualified	723	-	723	
<b>TOTAL PRINTED</b>			<b>13,650</b>	

## BUSINESS/INDUSTRY AND JOB TITLE CLASSIFICATION

PRIMARY BUSINESS	U.S.	Canadian	Foreign	Supervisory Technical					Total	Percent
				Corp.	Operations	Personnel	Support	Other		
1. Sawmills/Chip Mills	8,388	451	1,397	6,024	2,386	258	385	1,183	10,236	79.2%
2. Engineered Products	120	4	5	41	58	2	16	12	129	1.0%
3. Veneer/Plywood/Panel Products	155	7	17	76	72	5	18	8	179	1.4%
4. Pallets/Poles/Timbers/Specialty Products/ Wood Treatments	588	7	12	409	132	7	18	41	607	4.7%
5. Processing Operations of Pulp & Paper Mills	88	2	-	24	32	3	22	9	90	0.7%
6. Consultants in Mill & Processing Operations	167	2	-	113	16	1	38	1	169	1.3%
7. Bioenergy Manufacturer	50	-	3	30	12	1	8	2	53	0.4%
<b>Subtotal 1-7</b>	<b>9,556</b>	<b>473</b>	<b>1,434</b>	<b>6,717</b>	<b>2,708</b>	<b>277</b>	<b>505</b>	<b>1,256</b>	<b>11,463</b>	<b>88.7%</b>
8. Machinery Manufacturers	603	77	18	253	230	12	104	89	688	5.3%
9. Machinery Distributors, Dealers	220	8	4	123	60	-	25	24	232	1.8%
10. Others Allied to the Field	503	16	5	293	125	7	54	55	534	4.1%
Bulk Distribution	10	-	-	N/A	N/A	N/A	N/A	N/A	10	0.1%
<b>Total Qualified Circulation</b>	<b>10,892</b>	<b>574</b>	<b>1,461</b>	<b>7,386</b>	<b>3,123</b>	<b>296</b>	<b>688</b>	<b>1,424</b>	<b>12,927</b>	<b>100.0%</b>
Total Non-Qualified Circulation									723	
<b>TOTAL PRINTED</b>									<b>13,650</b>	

Description – *Timber Processing*

Corporate Management & Owners (Corp.) includes chairmen, owners, partners, presidents, vice presidents, CEOs, CFOs, COOs, general managers, and executive directors. Operations Management (Operations) includes operations managers, department managers, and superintendents. Supervisory Personnel includes supervisors, foremen and lead personnel. Technical Support includes engineers, saw filers and equipment operators. Other includes human relations, and other titled and non-titled personnel.

## QUALIFIED CIRCULATION BY ISSUE

ISSUE	Non-Paid	Paid	Total
January/February 2013	13,802	49	13,851
March 2013	13,838	48	13,886
April 2013	14,127	44	14,171
May 2013	13,878	45	13,923
June 2013	13,399	49	13,448
July/August 2013	12,953	48	13,001
September 2013	12,936	48	12,984
October 2013	12,954	42	12,996
November 2013	12,937	42	12,979
December 2013	12,888	39	12,927
<b>6 Month Average</b>	<b>13,809</b>	<b>47</b>	<b>13,856</b>
<b>12 Month Average</b>	<b>13,371</b>	<b>45</b>	<b>13,416</b>

**EXPLANATION**

Publisher is not required to submit data for all paragraphs/tables. This report does not include an analysis of Additions and Removals by Issue.

**Trade Show/Special Event Distribution Locations:**

	<b>Date(s) Attended</b>	<b>City, State</b>	<b># of Copies</b>
Bioenergy Fuels & Products Conference & Expo	02/28/12 – 02/29/12	Atlanta, GA	200
Hardwood Manufacturers Assn. Annual Meeting	03/04/12	Atlanta, GA	150
WMF China	03/12/12 – 03/15/12	Beijing, China	100
Xylexpo 2012	05/08/12 – 05/12/12	Milano, Italy	150
East Coast Sawmill & Logging Equipment Expo	05/18/12 – 05/19/12	Richmond, VA	300
International Woodworking Fair Show	08/22/12 – 08/25/12	Atlanta, GA	150
Timber Processing & Energy Expo	10/17/12 – 10/19/12	Portland, OR	500
Les Drev Mash 2012	10/22/12 – 10/26/12	Moscow, Russia	150
<b>TOTAL</b>			<b>1,700</b>

**Bulk Distribution Locations:**

	<b>City, State</b>	<b># of Copies</b>
Mid-Southern Engineering Co.	Hotsprings, AR	10

**Source for Association/Group/Directory Distribution Lists:**

	<b>Date(s) Added to File</b>
Random Lengths Big Book 2012	01/2013
Hoover's Sawmills List	01/2013
Hoover's Foreign Sawmills List	01/2013
Info USA Sawmills List	06/2012

**Audit of Records and Affidavit**

Verified has conducted an audit of printing, distribution, and financial records, as well other data to substantiate circulation data submitted to Verified. This audit followed guidelines prepared in conformity with generally accepted circulation auditing procedures involving records covering all distribution methods utilized for qualified circulation during the period(s) covered by the reports. The results of this audit warrant the issuance of this audit report as a true and accurate statement of the qualified circulation of the client publication.

Verified Audit Circulation swears that to the best of its knowledge, all statements contained in this report are true and accurate.