

# PUBLISHER'S STATEMENT



December 2013 Issue

*6 issues per year*

*Hatton-Brown Publishers, Inc.*

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## **A. Industries and Individuals Served**

*Wood Bioenergy* focuses on the three main segments of the wood-based energy industry: fuel pellets, power generation and cellulosic ethanol, while following closely the feedstock procurement strategies, in-woods harvesting and plant production technologies for each.

## **Definition of Eligible Recipients**

Owners, managers and supervisors of operations pertaining to the wood-based energy industry.

### **Average Non-eligible Circulation (6 months)**

	Copies
Show copies	250
Advertiser/Paid/Comp copies	255
Sample/Office copies	506
<b>Total</b>	<b>1,011</b>

### **Average Eligible Circulation (6 months)**

Total Eligible		
	Copies	Percent
Single	16364	100.0
Group	—	—
Bulk	—	—
<b>TOTALS</b>	<b>16,364</b>	<b>100.0</b>

## B. Breakdown of Eligible Subscribers By Business Code for December 2013

Business And Industry	Total Qualified Copies	Percent Of Total Quality
Power Or Energy Producer	384	2.4
Pellet Producer	277	1.7
Logging Firm or Contractor	7,939	48.7
Sawmill	4,184	25.7
Chipmill	104	.6
Forestry or Land Management	988	6.1
Timber Buyer or Broker	186	1.1
Consultants in Mill & Processing Operations	219	1.3
Feed Stock Supplier	87	.5
Composite Board Manufacturer	72	.4
Wood Panels Manufacturer	163	1.0
Paper Mill	87	.5
Government Agency or Office/Trade Association	66	.4
Trade Association	34	.2
Importer/Exporter	63	.4
Machinery, Equipment, Supplies Manufacturer	509	3.1
Machinery, Equipment, Supplies Distributor/Dealer	340	2.1
Other	622	3.8
<b>TOTAL</b>	<b>16,324</b>	<b>100%</b>

## C. Breakdown of Eligible Subscribers By Title/Job Classification for December 2013

Job Classification	Corporate Mgmt.	Operations Mgmt.	Supervisory Personnel	Technical/Support	Other
Power Or Energy Producer	170	104	19	64	27
Pellet Producer	147	76	5	25	24
Logging Firm or Contractor	6,777	164	214	509	275
Sawmill	3,233	456	30	85	380
Chipmill	43	35	5	16	5
Forestry or Land Management	564	157	26	202	39
Timber Buyer or Broker	91	48	3	36	8
Consultants in Mill & Processing Operations	131	31	0	51	6
Feed Stock Supplier	57	19	3	6	2
Composite Board Manufacturer	15	42	0	10	5
Wood Panels Manufacturer	53	82	5	15	8
Paper Mill	10	46	1	26	4
Government Agency or Office/Trade Association	6	15	5	29	11
Trade Association	18	12	0	0	4
Importer/Exporter	44	12	0	2	5
Machinery, Equipment, Supplies Manufacturer	223	167	6	69	44
Machinery, Equipment, Supplies Distributor/Dealer	130	107	1	60	42
Other	325	154	10	90	43
<b>TOTAL</b>	<b>12,037</b>	<b>1,727</b>	<b>333</b>	<b>1,295</b>	<b>932</b>

**D. Geographical Breakdown of Circulation for December 2013 Issue**

State & Zip Code	Total Eligible	530-549 WI East North Central	615 1,874 11.5%	320-339 FL South Atlantic	457 4,311 26.4%	870-884 NM 850-865 AZ 840-847 UT 889, 890-898 NV Mountain	14 35 21 6 631 3.9%
039-049 ME	385						
030-038 NH	183	550-567 MN	381	400-427 KY	612		
050-059 VT	159	500-528 IA	94	370-385 TN	580		
010-027 MA	125	630-658 MO	210	350-369 AL	888		
028-029 RI	13	580-588 ND	10	386-397 MS	851	995-999 AK	51
060-069 CT	86	570-577 SD	41	<b>East South Central</b>	<b>2,931</b>	980-994 WA	535
<b>New England</b>	<b>951</b>	680-693 NE	16	<b>Central</b>	<b>18.0 %</b>	970-979 OR	746
	<b>5.8%</b>	660-679 KS	34			900-961 CA	313
100-149 NY	478	<b>West North Central</b>	<b>786</b>	716-729 AR	542	967-968 HI	10
070-089 NJ	49	<b>Central</b>	<b>4.8%</b>	700-714 LA	398	<b>Pacific</b>	<b>1,655</b>
150-196 PA	665			730-749 OK	79		<b>10.1%</b>
<b>Mid Atlantic</b>	<b>1,192</b>	197-199 DE	14	750-799,885 TX	417	U.S. Terr.	0
	<b>7.3%</b>	206-219 MD	148	<b>West South Central</b>	<b>1,436</b>	Canada	112
430-458 OH	329	200-205 DC	5	<b>Central</b>	<b>8.7%</b>	Mexico	4
460-479 IN	211	220-246 VA	794			Foreign	441
600-629 IL	143	247-268 WV	224	590-599 MT	214	APO/FPO	0
480499 MI	576	270-289- NC	1,109	832-838 ID	205	<b>TOTALS</b>	<b>16,324</b>
		290-299 SC	507	820-831 WY	26		<b>100.0 %</b>
		300-319 GA	1,053	800-816 CO	110		

Subscription Prices: \$50.00 per year, domestic/non-qualified. Canada: \$60.00 per year. Foreign: \$95.00 per year  
 Premiums: None

Publisher's Sworn Statement:

We hereby make an oath and say that all data set forth in this statement is true.

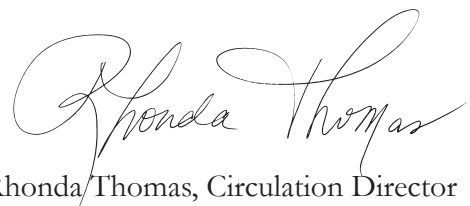
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David H. Ramsey, Publisher



Rhonda Thomas, Circulation Director